



INTERNATIONAL UNION
OF RAILWAYS

Questions and Answers

Tender “Green Station Opt-In: optimisation of energy consumption in railway stations”

Reference: OPTIN-P778-GREEN_STATION-TENDER

Date of publication of the present Questions and Answers document: 06/06/2025

Document history		
Revision	Date	Description
1	06/06/2025	First publication, questions and answers from n°1 to n°10

Questions and answers		
N°	Question	Answer
Q1	Are there any conflicts of interest involved in being a member of the UIC?	There is no issue with the member responding, as the use of a scoring grid defined from the outset of the tender ensures objective evaluation and the absence of any conflict of interest.
Q2	Will UIC accept opportunities outside of France?	Yes.
Q3	Does UIC have an agreed budget / value for this opportunity?	There is voluntarily an absence of budget indication in the call for tenders in order to ensure the best value for money approach, this is part of the adequacy evaluation of the tenderers, as it is assumed that a good knowledge of the market and of the technical topic by the contractor will match the budget foreseen by UIC.
Q4	The terms and conditions of the tender stipulate the	This applies only in the case of a French Service Provider and service performed in France, or in the case of a

	requirement of providing 6 months of social security payments. Could UIC clarify if this needs to be evidenced in France solely?	Service Provider established outside France and service performed in whole or in part in France.
Q5	Will you provide input data for Workpackage 1? (e.g.: equipment list, type of energy and energy consumption per equipment, energy contracts, relevant people to meet or interview, ...)	No, it is up to the consultant to identify the energy consuming assets.
Q6	Would you like a single diagram of a major railway station, or diagrams representative of several types of station/configuration (small provincial station, medium-sized station, major station with high traffic)?	It can be up to the consultant.
Q7	Is the schematic format defined or free (2D/3D/3D interactive)?	No.
Q8	Are the people to be interviewed from FS, Network Rail and SNCB / NMBS already identified? If so, what functions do they occupy?	Yes, they are already identified. They work on energy- and facility management- related topics within station departments.
Q9	Are the members of the SMGG already identified? If so, what functions do they occupy?	Yes, they are already identified. They work on energy- and facility management- related topics within station departments.
Q10	Can you explain what the “dive-in interviews after the workshop with the other	The “dive-in interviews” are intended to schedule brief meetings with members of the Station Managers Global Group to present the model and assess its applicability and relevance across different companies and countries.

	members” are and what are their purposes?	
Q11	Workpackage 1 : Shall we include for sites visits ?	No, there will be no site visits
Q12	Workpackage 1 : How many train stations are planned to be surveyed ? and Where ?	There are no concrete train stations to be surveyed. The goal of the study is to develop a generic schematic of a major train station.
Q13	Workpackage 1 : What would be their sizes (m ²) ?	See previous q&a.
Q14	Workpackage 1 : Would as-built documentations be available ?	No concrete stations are suggested to study for this tender. However, it is possible to ask for some documentation from SMGG members.
Q15	Workpackage 2 : How many interviews (founding members and members of SMGG) shall be undertaken ?	There are 20 members of SMGG, however, it is up to the consultant to define how many of them should be interviewed. All the founding members (Network rail, RFI and NMBS / SNCB) should be interviewed.